



# NEWSLETTER

PROTOTECH TECH TALK 2021



## OUR GROWING COMPANY

ProtoTech's love affair with cutting edge 3D technology started in 2005. In the last 16 years, it has seen booms and busts, witnessed economic crisis and pandemic and yet flourished and grown. It has not only withstood the test of time but developed life-impacting applications and provided livelihood to many. There can't be any better endorsement of the fact that what we are doing is right!

We love what we do and are committed to continually exceeding expectations and being better. We want to thank our clients, workers, and all those who have helped us over the last 16 years. We couldn't do it without you!

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## PRESIDENT & CO-FOUNDER MESSAGE

BY SHILPA BHARTIYA

ProtoTech Solutions has been committed to creating well-accepted works in the industry for the past 16 years. We have clients who trust us and have been using our services for many years. The majority of them became regular clients after hearing about us from others.

Most importantly, we always maintain the utmost dedication and responsibility to our clients. Our demonstrated outstanding contribution to our work is WOW creativity combined with a strong team that can work under high pressure and time constraints.



## CEO & FOUNDER MESSAGE

BY RAJESH BHARTIYA

The year 2021 was also eventful. We've all vacillated between "back to normal" and "here's another variant". We hope to be able to hug and hold hands again soon. That's what makes us human.

Professionally, we saw a totally different aspect of reality. Our productivity soared thanks to Work From Home (WFH) freedom and security. We evolved in many ways. We doubled our workforce numbers, improved our abilities, and produced cutting-edge digital solutions. We created cutting-edge real-world solutions based on VR, MR, AI, ML, and cloud computing. While we missed our job, it was a pleasant and rewarding year. We are optimistic and excited for 2022 and beyond!

# COLLABORATION THROUGHOUT THE YEAR

## **Autodesk Services Marketplace**

After 15 years of being ADN partners, developing 100+ plugins on almost every Autodesk platform viz. Inventor, AutoCAD, Revit, Forge, etc., winning many hackathon & portathon awards, having 75,000+ users who downloaded our plugins - ProtoTech Solutions formally joins Autodesk Services Marketplace.

## **Applied Technology Co. Ltd**

Applied Technology, Japan is an industry leader as a Construction consultant [Construction environment / Steel structure and concrete / City planning and local planning] which also provides the development of various automated design systems based on CAD and unique manufacturing solutions centred on manufacturing industry.

ProtoTech is providing solutions on BIM industry-related projects to AppTec.

## **TATA Technologies**

Tata Technologies Limited is a Tata Group firm that serves automotive and aerospace original equipment manufacturers and their suppliers with services in engineering and design, product lifecycle management, manufacturing, product development, and information technology service management. ProtoTech provides solutions through its team of experts in the areas of CAD, CAE, and PLM.

## **Roblox**

ProtoTech has been a critical quality assurance partner for Roblox for 10 years and counting. ProtoTech's QA team's rigorous and disciplined testing process instils trust in the company's ability to deliver high-quality product upgrades to millions of consumers.

# TALENT ACQUISITION A GLIMPSE

Over the past year, we have made significant changes to our hiring practices to attract talent. Remote hiring and virtual onboarding has become the norm and is a practice that is likely to continue, even after concerns about the pandemic have subsided. We have realized the potential benefit of having access to talent around the country, with more focus on diversity, equity and inclusion.

We have had a 100% increase in employee headcount in 2021, which indicates our exponential growth plans for 2022. The key drivers for this achievement have been increased engagement, a shorter hiring process, and mainly improved retention.



# NEW CLIENT LOGOS WON



# TESTIMONIALS

## CUSTOMER SATISFACTION IS OUR GOAL

We are extremely happy now, and we've fully switched our team and our outsources to your plug-in. Thank you for the quick turnaround on the update, and we won't hesitate to ask if there is anything else we need.

**Ben Day, Microsoft**

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ProtoTech's 'GLTF Exporter for Autodesk(R) Fusion 360™' plugin is the fastest, simplest way to get GLTF files out of Fusion 360 and ready for AR. Highly recommended!

**Kent Solberg, Principal, Solberg Design**

Your Plugin not only works but also is very simple to use with lightning speed! This is not being all, it allows to change the export quality which is of vital importance for games, to be specific mobile games. Game creation needs to export numerous models and this plugin solves it very well.

**Stas Urba, Founder, SoFi\_Game**



I use Revit for making architectural drawings, decoration objects. ProtoTech's OBJ Exporter for Revit successfully exported my 3d models to a format that my 3d printer was able to read. It works just perfectly fine and if there is any concern, the technical team is ready to give all the support as fast and optimal as they can. I recommend their product 100%.

**Sebastian Rosales , Architect from Ecuador**



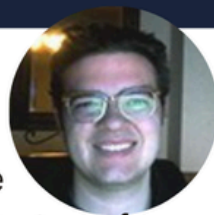
Prototech Solutions offers a high-quality product called 'OBJ Exporter for Revit', which we use in all of our products. Their customer service is fantastic, providing timely assistance. Outstanding customer service!

**Tommy Kiørboe-Cao – Building designer, KplusC Arkitektur & Design**

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For six years and counting, ProtoTech has been an extremely valuable quality assurance partner for Roblox. The thorough and disciplined testing conducted by ProtoTech's QA team gives us great confidence that we are delivering high-quality product updates to our millions of users. They go to great lengths to not only uncover defects but also suggest product and process improvements. We highly recommend ProtoTech's QA experts for software testing.

**Tim Loduha, Senior Director, Roblox**



For us, Prototech's OBJ exporter has greatly streamlined our workflow. It's time to stop depending on questionable ways to transform our production-ready Solidworks assemblies. In addition, Prototech's exporter produces high-quality models free of mistakes. Using Prototech's technologies allows us to keep creating content for our present and future clients.

**Craig Westlake – Creative Design for Pequea Machine Inc**

The software works great, even better than I hoped for. It converts everything flawlessly, has fast conversions, PDF is very accurate, rotates perfectly in Adobe Reader. VERY GOOD software, easy to use. From 0 to 10 I would give it 12.

**Boštjan Zdošek, Design Engineer at ESOT - Invest d.o.o.**

We used WebGL Exporter for AutoCAD to give our client a simple way in utilizing our 3D model deliverable. The HTML format is easy to distribute, doesn't need any software installation, and it is very easy to use. Enables us to give added value to our service, at just a small cost.

**Alan Satria - Project Manager, Zona Spasial**

ProtoTech Solutions has been an excellent development partner for us. Their prompt feedback and quick turnaround times have allowed us to scale quickly. We look forward to our continued cooperation with this talented group and wholeheartedly recommend ProtoTech for anyone looking for a professional and organized development team.

**Torrin Raoufi-Danner, Ostensor AB**

ProtoTech is a long time skilled and committed Autodesk system integration partner. As an early adopter of Forge, ProtoTech is now a leader delivering Autodesk customers development services using Forge. Naming ProtoTech an Autodesk Forge Systems Integrator was an easy decision. They are a great partner delighting Autodesk customers with groundbreaking web and mobile experiences delivering users insights into their design and engineering data - powered by Forge.

**Jim Quanci, Sr. Director, Autodesk Developer Network**

*Thank  
you!*